



ELEMENTS CONFERENCE

Wednesday, October 24th 1-7 pm
TPC Boston

Registration 1:00 - 1:20 pm

1:20 Welcome & Timing The Sale David Humphrey, Beacon Equity Advisors

1:40 Accounting Prep & Due Diligence Panel Jack Finning & Janice O'Reilly,
AAFCPAs

2:20 Grow Your Business Lisa Levesque, FocalPoint Business Coaching

2:40 Legal Prep & Due Diligence Panel Craig Ciechanowski & Meaghan Kelly,
DCDC Law

Break 3:20 - 4:00 pm

4:00 Telling Your Story Greg DeSimone, Beacon Equity Advisors

4:20 Tax & Structure Panel Craig Ciechanowski, DCDC Law
Jack Finning, AAFCPAs
David Humphrey, Beacon Equity Advisors

5:00 Value (Buyer's Perspective) Paul Mamane, Marshall Paper Tube

5:20 Seller Panel John & Patti Donahue, Control Consultants, Inc
Steve Way, ALPS

Networking, Appetizers & Refreshments 6:00 - 7:00 pm

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